



**Issue Opens On** 18th June 2025

**Issue Closes On** 20th June 2025

**Listing** 25th June 2025

**Price Band** ₹ 91-96

**Issue Size** ₹ 58.56 Cr.

**Face Value** ₹ 10/-

**Lot Size** 1200 Equity Shares

## 1. Snapshot

With over 22 years of legacy in Contract Development and Manufacturing Organization (CDMO) services, Influx Healthtech Limited has emerged as a trusted name in the industry. Established in 2020 as Influx Healthtech Private Limited and later rebranded as Influx Healthtech Limited, the company provides specialized solutions to a diverse clientele across multiple industries. Headquartered in Mumbai, Maharashtra, the financial capital of India, the company operates at the centre of one of the country's most dynamic business hubs. Influx Healthtech Limited focuses on the production of a broad range of products, including Dietary and Nutritional Supplements, Cosmetics, Ayurvedic/Herbal Products, Veterinary Feed Supplements, Homecare Products, Active Pharmaceutical Ingredients (APIs), finished dosage forms such as tablets, capsules, and injectables.

## 2. Founders and Leadership

Founded by Dr. Munir Abdul Ganee Chandniwala, a seasoned entrepreneur with 22 years of industry experience, Influx is backed by his expertise in nutraceuticals, cosmetics, ayurveda, and homecare. Dr. Chandniwala holds a Ph.D. from Bharatiya Shiksha Parishad, an MBA from Atharva School of Business, and a B.Pharm from Pune University. He also holds a Diploma in Nutrition from Fab Academe, California, and is a registered pharmacist with the Maharashtra State Pharmacy Council.

Ms. Shirin Munir Ahmed Chandniwala, the Whole-Time Director and co-founder, brings over 12 years of experience in financial management. With B. Com and M. Com degrees from Hemchandracharya North Gujarat University, she oversees financial strategy, data analysis, and budgeting. She plays a key role in the company's growth planning and financial systems.



## Details of the Issue

<b>Fresh Issue</b>	50,00,400 Equity Shares
<b>OFS Size</b>	11,00,400 Equity Shares
<b>Total Issue Size</b>	61,00,800 Equity Shares
<b>Issue Type</b>	Fresh Issue & Offer for Sale
<b>Anchor Book Opens</b>	17th June 2025
<b>Issue Opens</b>	18th June 2025
<b>Issue Closes</b>	20th June 2025
<b>Anchor Book</b>	17,36,400 Equity Shares
<b>Market Maker</b>	3,06,000 Equity Shares
<b>QIBs</b>	28,95,600 Equity Shares
<b>Retail</b>	20,29,200 Equity Shares
<b>Lot Size</b>	1200 Equity Shares
<b>Book Running Lead Manager</b>	RarEver Financial Advisors Private Limited
<b>Registrar</b>	Maashitla Securities Private Limited

## Key performance indicators of the Company:

(Amounts in INR Cr.)

Key Financial Performance	FY 24-25	FY 23-24	FY 22-23
<b>Revenue from operations</b>	104.85	99.96	76.05
<b>Growth in Revenue</b>	4.89%	31.44%	28.46%
<b>EBITDA</b>	20.57	16.95	10.72
<b>EBITDA Margin (%)</b>	19.62%	16.96%	14.10%
<b>PAT</b>	13.37	11.13	7.2
<b>PAT Margin (%)</b>	12.75%	11.13%	9.46%

"Source: RHP & Promoter Interaction".

(Amounts in INR Cr.)

Key Performance Indicators	Influx Healthtech Ltd (31st Mar, 2025)	Sudarshan Pharma Industries Ltd (31st Mar, 2025)	Quest Laboratories Ltd (31st Mar, 2025)
<b>Market Cap</b>	[•]	736.00	153.00
<b>Revenue</b>	104.85	502.5	103.91
<b>PAT</b>	13.37	15.87	13.56
<b>NAV</b>	19.91	5.44	50.00
<b>EPS</b>	7.36	0.66	8.27
<b>ROCE</b>	49.17%	13.34%	17.48%
<b>PE</b>	[•]	46.38	12.39
<b>ROE</b>	36.98%	12.45%	16.58%

"Source: RHP & Promoter Interaction".